

GLEMS
Profit & Loss Prev Year Comparison
January through September 2024

	Jan - Sep 24	Jan - Sep 23	\$ Change	% Change
Income				
600 · Electric Meter School Income				
610 · Registrations				
611 · Track 1	22,042.00	14,206.00	7,836.00	55.2%
612 · Track 2	18,617.00	21,313.00	-2,696.00	-12.7%
613 · Track 3	13,925.00	12,128.00	1,797.00	14.8%
614 · Track 4	11,829.00	10,632.00	1,197.00	11.3%
615 · Track 5	7,937.00	6,439.00	1,498.00	23.3%
616 · Track 6	0.00	0.00	0.00	0.0%
617 · Track 7	8,086.00	8,186.00	-100.00	-1.2%
Total 610 · Registrations	82,436.00	72,904.00	9,532.00	13.1%
620 · Committee / Presenter	14,960.00	11,700.00	3,260.00	27.9%
630 · Family & Events				
633 · Banquet Ticket	950.00	2,150.00	-1,200.00	-55.8%
Total 630 · Family & Events	950.00	2,150.00	-1,200.00	-55.8%
640 · Exhibitors-GMO				
641 · Vendor A	24,000.00	28,200.00	-4,200.00	-14.9%
642 · Vendor B	14,250.00	17,225.00	-2,975.00	-17.3%
643 · Vendor C	375.00	125.00	250.00	200.0%
644 · Additional Exhibit Table	1,560.00	2,535.00	-975.00	-38.5%
645 · Family & Events	0.00	50.00	-50.00	-100.0%
Total 640 · Exhibitors-GMO	40,185.00	48,135.00	-7,950.00	-16.5%
650 · Sponsorships				
651 · Diamond	10,000.00	15,000.00	-5,000.00	-33.3%
652 · Gold	6,000.00	0.00	6,000.00	100.0%
653 · Silver	0.00	750.00	-750.00	-100.0%
654 · Bronze	1,500.00	0.00	1,500.00	100.0%
650 · Sponsorships - Other	750.00	0.00	750.00	100.0%
Total 650 · Sponsorships	18,250.00	15,750.00	2,500.00	15.9%
660 · Golf Revenue	1,435.00	775.00	660.00	85.2%
670 · Meterman Handbooks	2,185.00	3,910.00	-1,725.00	-44.1%
671 · Printed Handouts	1,340.00	1,540.00	-200.00	-13.0%
672 · T-Shirt	20.00	0.00	20.00	100.0%
Total 600 · Electric Meter School Income	161,761.00	156,864.00	4,897.00	3.1%
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Expense				
800 · Electric Meter School Expenses				
810 · Event Management Tools				
811 · Session Mgmt. Software	540.00	432.00	108.00	25.0%
812 · Mobile App	0.00	499.00	-499.00	-100.0%
813 · Registration Software	816.75	0.00	816.75	100.0%
Total 810 · Event Management Tools	1,356.75	931.00	425.75	45.7%
820 · Facilities				
821 · Classroom Expenses	6,687.54	5,052.26	1,635.28	32.4%
822 · Exhibit Hall (GMO)	5,353.52	5,502.04	-148.52	-2.7%
823 · Facility Usage Fees (AV, Rent)	11,031.73	4,152.61	6,879.12	165.7%
829 · Room Comps	0.00	-1,729.00	1,729.00	100.0%
829.5 · Hotel Room Attrition	12,184.90	0.00	12,184.90	100.0%
Total 820 · Facilities	35,257.69	12,977.91	22,279.78	171.7%

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830 · Food & Beverage				
831 · Sunday Hospitality	3,965.62	3,294.76	670.86	20.4%
832 · Monday Brfst-Lnch-Brks	18,030.60	17,796.87	233.73	1.3%
832.1 · Vendor Social	3,307.40	0.00	3,307.40	100.0%
833 · Tuesday Brfst-Lnch-Brks	18,030.60	17,978.44	52.16	0.3%
834 · Wednesday Evening-GLEMS	8,278.80	6,080.22	2,198.58	36.2%
835 · Wednesday Evening-GMO	5,847.90	7,139.17	-1,291.27	-18.1%
836 · Wednesday Brfst-Lnch-Brks	18,926.12	17,796.87	1,129.25	6.4%
837 · Tuesday Evening	3,815.82	5,000.00	-1,184.18	-23.7%
838 · Thursday Brfst-Lnch-Brks	7,678.07	7,589.42	88.65	1.2%
839 · Misc. Adjustments	6,894.38	0.00	6,894.38	100.0%
Total 830 · Food & Beverage	94,775.31	82,675.75	12,099.56	14.6%
855 · Prizes				
856 · Lotto Prizes	400.00	145.00	255.00	175.9%
857 · Trivia Prizes	500.00	500.00	0.00	0.0%
Total 855 · Prizes	900.00	645.00	255.00	39.5%
859 · Awards	1,250.00	154.64	1,095.36	708.3%
860 · Clothing				
861 · T-Shirts	2,174.52	2,736.00	-561.48	-20.5%
Total 860 · Clothing	2,174.52	2,736.00	-561.48	-20.5%
871 · Design & Printing	1,301.68	1,296.38	5.30	0.4%
875 · Golf	1,050.00	1,040.00	10.00	1.0%
885 · Binders	252.78	417.86	-165.08	-39.5%
890 · Lab Expenses				
891 · Lab Storage	2,356.19	1,724.00	632.19	36.7%
892 · Trucking	203.34	126.39	76.95	60.9%
Total 890 · Lab Expenses	2,559.53	1,850.39	709.14	38.3%
Total 800 · Electric Meter School Expenses	140,878.26	104,724.93	36,153.33	34.5%
900 · Operating Expenses				
910 · Management Company	22,847.00	22,370.00	477.00	2.1%
920 · Insurance				
921 · Event Liability	372.00	800.00	-428.00	-53.5%
Total 920 · Insurance	372.00	800.00	-428.00	-53.5%
940 · Credit Card Fees				
941 · CC Fees-GLEMS	4,853.63	4,926.83	-73.20	-1.5%
Total 940 · Credit Card Fees	4,853.63	4,926.83	-73.20	-1.5%
945 · Office Supplies				
945.1 · Copies	1,652.74	1,087.05	565.69	52.0%
945.2 · Postage	2.92	11.51	-8.59	-74.6%
945.3 · Supplies	439.80	546.12	-106.32	-19.5%
Total 945 · Office Supplies	2,095.46	1,644.68	450.78	27.4%
960 · Board Expenses				
961 · Meeting Expense	463.04	539.37	-76.33	-14.2%
963 · Travel / Mileage	120.00	80.00	40.00	50.0%
Total 960 · Board Expenses	583.04	619.37	-36.33	-5.9%

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Accrual Basis

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970 · Staff Expenses				
972 · Meals	147.46	59.57	87.89	147.5%
973 · Travel / Mileage	456.85	55.50	401.35	723.2%
Total 970 · Staff Expenses	604.31	115.07	489.24	425.2%
Total 900 · Operating Expenses	31,355.44	30,475.95	879.49	2.9%
Total Expense	172,233.70	135,200.88	37,032.82	27.4%
Net Income	-10,472.70	21,663.12	-32,135.82	-148.3%