

GLEMS
Profit & Loss Budget vs. Actual
January through November 2022

												TOTAL			
	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	Jul 22	Aug 22	Sep 22	Oct 22	Nov 22	Jan - Nov 22	Budget	\$ Over Budget	% of Budget
Income															
600 · Electric Meter School Income															
610 · Registrations															
611 · Track 1	0.00	0.00	0.00	0.00	8,679.00	4,990.00	3,594.00	1,098.00	0.00	0.00	0.00	18,361.00	18,720.00	-359.00	98.08%
612 · Track 2	0.00	0.00	0.00	0.00	4,990.00	6,986.00	7,387.00	1,098.00	0.00	0.00	0.00	20,461.00	20,800.00	-339.00	98.37%
613 · Track 3	0.00	0.00	0.00	0.00	998.00	1,996.00	5,291.00	1,198.00	0.00	0.00	0.00	9,483.00	12,480.00	-2,997.00	75.99%
614 · Track 4	0.00	0.00	0.00	0.00	2,495.00	5,489.00	5,390.00	0.00	0.00	0.00	0.00	13,374.00	9,880.00	3,494.00	135.36%
615 · Track 5	0.00	0.00	0.00	0.00	0.00	3,992.00	1,198.00	599.00	0.00	0.00	0.00	5,789.00	7,800.00	-2,011.00	74.22%
617 · Track 7	0.00	0.00	0.00	0.00	998.00	1,996.00	1,198.00	499.00	0.00	0.00	0.00	4,691.00	10,400.00	-5,709.00	45.11%
Total 610 · Registrations	0.00	0.00	0.00	0.00	18,160.00	25,449.00	24,058.00	4,492.00	0.00	0.00	0.00	72,159.00	80,080.00	-7,921.00	90.11%
620 · Committee / Presenter	0.00	0.00	0.00	0.00	1,650.00	2,475.00	3,025.00	1,650.00	0.00	0.00	0.00	8,800.00	8,500.00	300.00	103.53%
630 · Family & Events															
633 · Tuesday Banquet Ticket	0.00	0.00	0.00	0.00	550.00	650.00	600.00	850.00	0.00	0.00	0.00	2,650.00			
Total 630 · Family & Events	0.00	0.00	0.00	0.00	550.00	650.00	600.00	850.00	0.00	0.00	0.00	2,650.00			
640 · Exhibitors-GMO															
641 · Vendor A	0.00	0.00	0.00	0.00	8,000.00	6,000.00	3,100.00	1,600.00	0.00	0.00	0.00	18,700.00	22,500.00	-3,800.00	83.11%
642 · Vendor B	0.00	0.00	0.00	0.00	4,875.00	5,625.00	4,500.00	3,750.00	0.00	0.00	0.00	18,750.00	18,750.00	0.00	100.0%
643 · Vendor C	0.00	0.00	0.00	0.00	0.00	0.00	400.00	300.00	0.00	0.00	0.00	700.00	700.00	0.00	100.0%
644 · Additional Exhibit Table	0.00	0.00	0.00	0.00	780.00	390.00	390.00	0.00	0.00	0.00	0.00	1,560.00	1,365.00	195.00	114.29%
Total 640 · Exhibitors-GMO	0.00	0.00	0.00	0.00	13,655.00	12,015.00	8,390.00	5,650.00	0.00	0.00	0.00	39,710.00	43,315.00	-3,605.00	91.68%
650 · Sponsorships															
651 · Diamond	0.00	0.00	0.00	0.00	5,000.00	5,000.00	5,000.00	0.00	0.00	0.00	0.00	15,000.00	15,000.00	0.00	100.0%
652 · Gold	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	-3,000.00	0.0%
650 · Sponsorships - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	-3,000.00	0.0%
Total 650 · Sponsorships	0.00	0.00	0.00	0.00	5,000.00	5,000.00	5,000.00	0.00	0.00	0.00	0.00	15,000.00	21,000.00	-6,000.00	71.43%
660 · Golf Revenue	0.00	0.00	0.00	0.00	65.00	390.00	0.00	0.00	0.00	0.00	0.00	455.00	1,800.00	-1,345.00	25.28%
670 · Meterman Handbooks	0.00	0.00	0.00	0.00	1,035.00	575.00	805.00	115.00	0.00	0.00	0.00	2,530.00	2,500.00	30.00	101.2%
671 · Printed Handouts	0.00	0.00	0.00	0.00	380.00	500.00	420.00	60.00	0.00	0.00	0.00	1,360.00	1,300.00	60.00	104.62%
672 · T-Shirt	0.00	0.00	0.00	0.00	0.00	0.00	0.00	80.00	0.00	0.00	0.00	80.00	150.00	-70.00	53.33%
Total 600 · Electric Meter School Income	0.00	0.00	0.00	0.00	40,495.00	47,054.00	42,298.00	12,897.00	0.00	0.00	0.00	142,744.00	158,645.00	-15,901.00	89.98%
Total Income	0.00	0.00	0.00	0.00	40,495.00	47,054.00	42,298.00	12,897.00	0.00	0.00	0.00	142,744.00	158,645.00	-15,901.00	89.98%

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Expense															
800 · Electric Meter School Expenses															
810 · Event Management Tools															
811 · Session Mgmt. Software	45.00	0.00	90.00	0.00	90.00	45.00	0.00	108.00	54.00	54.00	54.00	540.00	500.00	40.00	108.0%
812 · Mobile App	0.00	0.00	0.00	0.00	0.00	499.00	0.00	0.00	0.00	0.00	0.00	499.00	500.00	-1.00	99.8%
813 · Registration Software	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	816.75	0.00	0.00	816.75	828.00	-11.25	98.64%
Total 810 · Event Management Tools	45.00	0.00	90.00	0.00	90.00	544.00	0.00	108.00	870.75	54.00	54.00	1,855.75	1,828.00	27.75	101.52%
820 · Facilities															
821 · Classroom Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,071.25	0.00	0.00	3,071.25	4,400.00	-1,328.75	69.8%
822 · Exhibit Hall (GMO)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,918.40	0.00	0.00	3,918.40	3,380.00	538.40	115.93%
823 · Facility Usage Fees (AV, Rent)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,259.31	0.00	0.00	4,259.31	2,500.00	1,759.31	170.37%
825 · Hospitality Room	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	462.89	0.00	0.00	462.89			
Total 820 · Facilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,711.85	0.00	0.00	11,711.85	10,280.00	1,431.85	113.93%
830 · Food & Beverage															
831 · Sunday Hospitality	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,415.33	0.00	0.00	3,415.33	3,300.00	115.33	103.5%
831.5 · Event Hospitality	0.00	0.00	0.00	0.00	0.00	0.00	0.00	541.59	0.00	0.00	0.00	541.59			
832 · Monday Brfst-Lnch-Brks	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,591.31	0.00	0.00	10,591.31	24,225.00	-13,633.69	43.72%
833 · Tuesday Brfst-Lnch-Brks	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,918.56	0.00	0.00	18,918.56	24,225.00	-5,306.44	78.1%
834 · Tuesday Evening-GLEMS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,800.00	8,000.00	0.00	0.00	10,800.00	8,000.00	2,800.00	135.0%
835 · Tuesday Evening-GMO	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,368.02	0.00	0.00	7,368.02	8,000.00	-631.98	92.1%
836 · Wednesday Brfst-Lnch-Brks	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	19,553.19	0.00	0.00	19,553.19	24,225.00	-4,671.81	80.72%
837 · Wednesday Evening	0.00	0.00	0.00	0.00	0.00	0.00	250.00	0.00	0.00	0.00	0.00	250.00	5,000.00	-4,750.00	5.0%
838 · Thursday Brfst-Lnch-Brks	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,259.38	0.00	0.00	7,259.38	10,200.00	-2,940.62	71.17%
Total 830 · Food & Beverage	0.00	0.00	0.00	0.00	0.00	0.00	250.00	3,341.59	75,105.79	0.00	0.00	78,697.38	107,175.00	-28,477.62	73.43%
850 · Wednesday Evening Entertainmen	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,640.60	0.00	0.00	0.00	1,640.60			
855 · Prizes															
856 · Lotto Prizes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	400.00	0.00	0.00	0.00	400.00	400.00	0.00	100.0%
857 · Trivia Prizes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	500.00	1,500.00	-1,000.00	33.33%
Total 855 · Prizes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	900.00	0.00	0.00	0.00	900.00	1,900.00	-1,000.00	47.37%
859 · Awards	0.00	0.00	0.00	0.00	0.00	0.00	0.00	95.38	0.00	0.00	0.00	95.38	150.00	-54.62	63.59%
860 · Clothing															

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861 · T-Shirts	0.00	0.00	0.00	0.00	0.00	0.00	2,520.02	0.00	0.00	0.00	0.00	2,520.02	2,500.00	20.02	100.8%
Total 860 · Clothing	0.00	0.00	0.00	0.00	0.00	0.00	2,520.02	0.00	0.00	0.00	0.00	2,520.02	2,500.00	20.02	100.8%
871 · Design & Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,269.88	0.00	0.00	0.00	1,269.88	1,500.00	-230.12	84.66%
875 · Golf	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	-1,500.00	0.0%
885 · Binders	0.00	0.00	0.00	0.00	0.00	0.00	0.00	612.79	0.00	0.00	0.00	612.79	750.00	-137.21	81.71%
890 · Lab Expenses															
891 · Lab Storage	150.00	150.00	150.00	150.00	168.00	168.00	168.00	168.00	168.00	168.00	184.00	1,792.00	1,600.00	192.00	112.0%
892 · Trucking	0.00	0.00	0.00	0.00	0.00	0.00	0.00	165.83	0.00	0.00	0.00	165.83	200.00	-34.17	82.92%
Total 890 · Lab Expenses	150.00	150.00	150.00	150.00	168.00	168.00	168.00	333.83	168.00	168.00	184.00	1,957.83	1,800.00	157.83	108.77%
Total 800 · Electric Meter School Expenses	195.00	150.00	240.00	150.00	258.00	712.00	2,938.02	8,302.07	87,856.39	222.00	238.00	101,261.48	129,383.00	-28,121.52	78.27%
900 · Operating Expenses															
910 · Management Company	1,030.00	1,030.00	1,030.00	1,030.00	1,030.00	4,120.00	4,120.00	4,120.00	4,120.00	515.00	515.00	22,660.00	23,175.00	-515.00	97.78%
920 · Insurance															
921 · Event Liability	0.00	0.00	0.00	0.00	0.00	0.00	755.67	0.00	0.00	0.00	0.00	755.67	850.00	-94.33	88.9%
Total 920 · Insurance	0.00	0.00	0.00	0.00	0.00	0.00	755.67	0.00	0.00	0.00	0.00	755.67	850.00	-94.33	88.9%
940 · Credit Card Fees															
941 · CC Fees-GLEMS	0.00	0.00	0.00	0.00	1,005.77	1,381.73	1,082.81	157.57	0.00	0.00	0.00	3,627.88	3,300.00	327.88	109.94%
942 · CC Fees-GMO	0.00	0.00	0.00	0.00	504.03	453.38	250.02	149.40	0.00	0.00	0.00	1,356.83	2,700.00	-1,343.17	50.25%
Total 940 · Credit Card Fees	0.00	0.00	0.00	0.00	1,509.80	1,835.11	1,332.83	306.97	0.00	0.00	0.00	4,984.71	6,000.00	-1,015.29	83.08%
945 · Office Supplies															
945.1 · Copies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	898.23	181.49	0.00	0.00	1,079.72	1,500.00	-420.28	71.98%
945.2 · Postage	0.00	1.74	0.00	0.00	0.00	0.00	0.00	0.00	3.00	0.60	0.00	5.34	50.00	-44.66	10.68%
945.3 · Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	213.31	0.00	0.00	0.00	213.31	1,200.00	-986.69	17.78%
945 · Office Supplies - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	-500.00	0.0%
Total 945 · Office Supplies	0.00	1.74	0.00	0.00	0.00	0.00	0.00	1,111.54	184.49	0.60	0.00	1,298.37	3,250.00	-1,951.63	39.95%
950 · Website / Communication															
951 · Website Hosting	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	348.00	-348.00	0.0%
952 · Domain Registration	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10.00	-10.00	0.0%
953 · Website Management	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00	-250.00	0.0%
954 · E-Mail	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	120.00	-120.00	0.0%
Total 950 · Website / Communication	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	728.00	-728.00	0.0%

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960 · Board Expenses															
961 · Meeting Expense	325.64	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	325.64	4,000.00	-3,674.36	8.14%
963 · Travel / Mileage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	120.00	0.00	0.00	120.00			
Total 960 · Board Expenses	325.64	0.00	0.00	0.00	0.00	0.00	0.00	0.00	120.00	0.00	0.00	445.64	4,000.00	-3,554.36	11.14%
970 · Staff Expenses															
971 · Lodging	0.00	0.00	0.00	0.00	0.00	0.00	0.00	147.63	0.00	0.00	0.00	147.63	1,500.00	-1,352.37	9.84%
972 · Meals	0.00	0.00	0.00	0.00	0.00	0.00	0.00	79.88	0.00	0.00	0.00	79.88	250.00	-170.12	31.95%
973 · Travel / Mileage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	235.52	10.00	0.00	0.00	245.52	1,000.00	-754.48	24.55%
Total 970 · Staff Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	463.03	10.00	0.00	0.00	473.03	2,750.00	-2,276.97	17.2%
980 · Licenses & Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20.00	20.00	20.00	0.00	100.0%
985 · Professional Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	700.00	700.00	750.00	-50.00	93.33%
999 · Misc. Expense	615.68	-615.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
Total 900 · Operating Expenses	1,971.32	416.06	1,030.00	1,030.00	2,539.80	5,955.11	6,208.50	6,001.54	4,434.49	515.60	1,235.00	31,337.42	41,523.00	-10,185.58	75.47%
Total Expense	2,166.32	566.06	1,270.00	1,180.00	2,797.80	6,667.11	9,146.52	14,303.61	92,290.88	737.60	1,473.00	132,598.90	170,906.00	-38,307.10	77.59%
Net Income	-2,166.32	-566.06	-1,270.00	-1,180.00	37,697.20	40,386.89	33,151.48	-1,406.61	-92,290.88	-737.60	-1,473.00	10,145.10	-12,261.00	22,406.10	-82.74%